



PRESS RELEASE

Paulo Santos is new Solaris Sales Director for rail vehicles

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New post coordinates sales activities of rail vehicles. Paulo Santos brings close to 25 years of experience in the rail industry to Solaris.

Paulo Santos was appointed to Solaris' newly-created position of Sales Director for rail vehicles in October. The experienced manager has worked in the urban rail industry for many years.

Santos' tasks will include the coordination of sales activities, winning new clients and close supervision of ongoing rail vehicle projects. Santos heads the team of Solaris' regional sales representatives for rail vehicles and reports directly to Małgorzata Olszewska, Member of the Board for Sales and Marketing.

Having studied electrical engineering and IT at Technical University of Lisbon, Santos has been continually involved in the rail industry since 1988, particularly in regional trains, metros and light rail. He held management positions at Siemens, including a spell as Sales Director for metros and light rail vehicles in the Asia-Pacific and North and South America market regions. Latterly he was responsible for Bombardier Transportation's worldwide sales activities in light rail vehicles.

Paulo Santos is married and has two sons.

Additional information:

Solaris is a leading European manufacturer of innovative buses and urban rail vehicles. The family business, founded by Krzysztof and Solange Olszewski, has supplied almost 10,000 buses to customers in 26 countries since production started in 1996. Solaris specialises in state-of-the-art city and intercity buses and offers the world's largest range of diesel-electric hybrid buses. Trolleybuses and electric buses provide public transport that is emission-free at the point of operation. The Solaris Tramino low-floor tram is built for attractive urban rail services.

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Additional information

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About our company

Solaris Bus & Coach sp. z o.o. is a leading producer of city and intercity buses in Europe. It focuses on the development of low-emission and zero-emission vehicles, i. e. electric and hydrogen buses as well as trolleybuses. Over 25,000 Solaris vehicles have been delivered so far and they ply the streets in 850 towns and cities across 33 countries located throughout Europe as well as beyond it. Solaris is part of the Spanish CAF Group (Construcciones y Auxiliar de Ferrocarriles) S.A. From conception, to the design and manufacturing phases, all Solaris buses are produced in Poland. All activities

undertaken by the company are in line with its mission, which is reflected in the brand's promise: to change the image of public transport. Solaris also actively partners with public transport operators and provides them with comprehensive support in their transition to zero-emission mobility. Solaris products have been repeatedly awarded for quality and innovation. The Urbino 18 hydrogen bus has won the prestigious 'Bus of the Year 2025' title.